



Campaign summary

Navigating contemporary digital life is easily, and often without consideration, conducted on autopilot. Our consumption of information is heavily based on social media and placing trust in non-traditional sources of news; "institutions have been replaced by 'people like me'"*.

The **Autopilot** campaign raises awareness of how information consumption is influenced and controlled by automated algorithms and social media echo chambers. We place trust in technology to ease our lives. However, if we have a childlike faith in the information presented, we end up in unfavourable situations.



Creative insight: We consume information on autopilot

The creative concept showcases the dangers of **autopiloting** in a fun and relatable way. It increases awareness about the pitfalls of misinformation and the importance of source criticism.

Ad examples:

Navigation from hell:

A young woman is driving and her phone's navigation app is directing her. She trusts the navigator completely. Now she's approaching a T-crossing and the app screams "Go straight!". She blindly accepts the prompt and drives off the road towards a family on a picnic. **#illformation**

Swipe right and there's nothing left:

A man in his 30s browsesTinder profiles. He comes across Jaana. The perfect woman. She's 27 and the heiress to a fortune. A doctor and a professional dancer. She fluently speaks 8 languages and volunteers at a dog-shelter. When they meet, Jaana turns out to be Raimo, an old, slightly chubby dude who likes Hello Kitty. #illformation

Solution to the brief: Be aware and challenge your autopilot

Autopilot campaign makes the social-media-user to think about the way they consume information. Often we make decisions based on our beloved technologies, services and the people in our social circle. Especially when reading and sharing news people should be aware and critical.

Campaign November 2018 / channel choices:

Display advertisement*: HS.fi, IS.fi (+ other digital sites) // video banners // 80% = 500K€

Social media advertisement**: Facebook, Instagram, Twitter // video ad (max. 10 sec) // 10% = 50K€

Influencer marketing**: Youtube influencer videos // 10% = 50K€

We reach a large proportion of the target group in these channels. We continuously optimize the campaign and its focus according to performance.

Ongoing presence at HS.fi/autopilot:

HS.fi hosted site* dedicated on increasing media literacy and exposing fake news // 300 000€* Weekly guest citizen-editors columns on the topic + Tweetfeed of #illformation

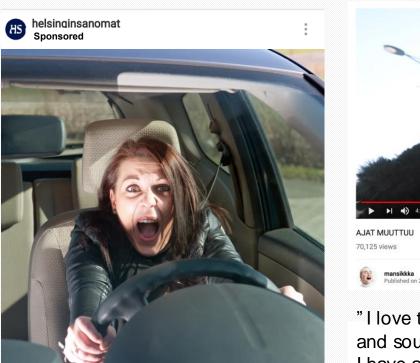
Sharing on social media

*) Sanoma media (400 000€ x 2)

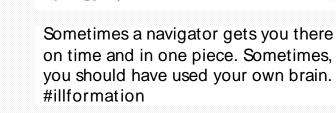
**) external media (100 000€)







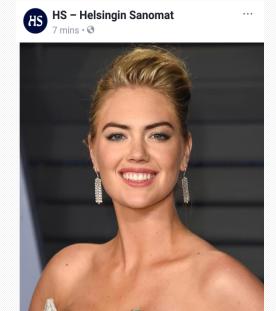
on time and in one piece. Sometimes, you should have used your own brain.





"I love the discussion around media literacy and source criticism. I am a bit ashamed but I have also fallen into that pit and shared fake news on Facebook...." #illformation





Jaana, 27 9 3 km away

> I love travelling and fluently speak 8 languages! Super passionate about dogs and volunteer weekly at a dogshelter. "Girls like to have fun!"



Finding your soul mate is now easier than ever. But if someone seems too good to be true...she usally is. #illformation

Image summary

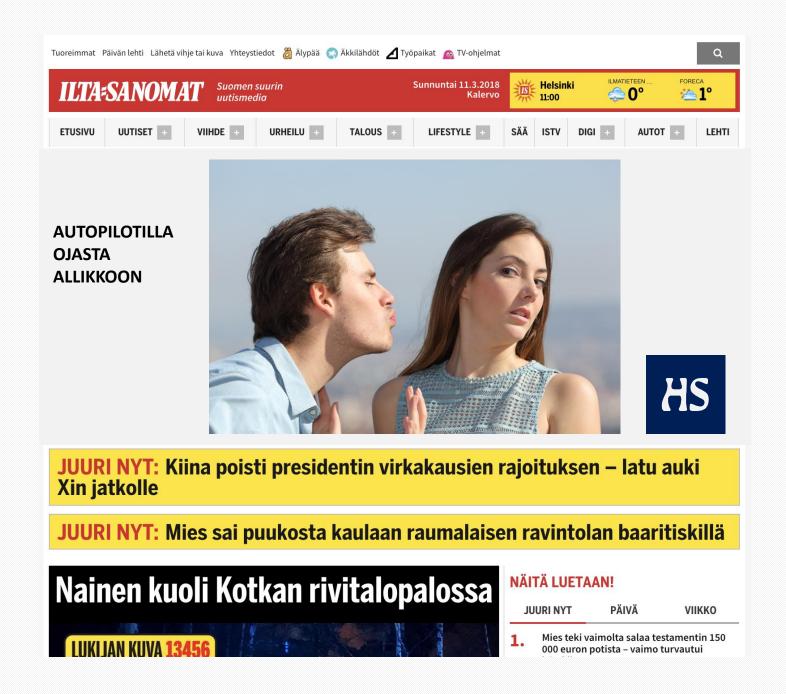
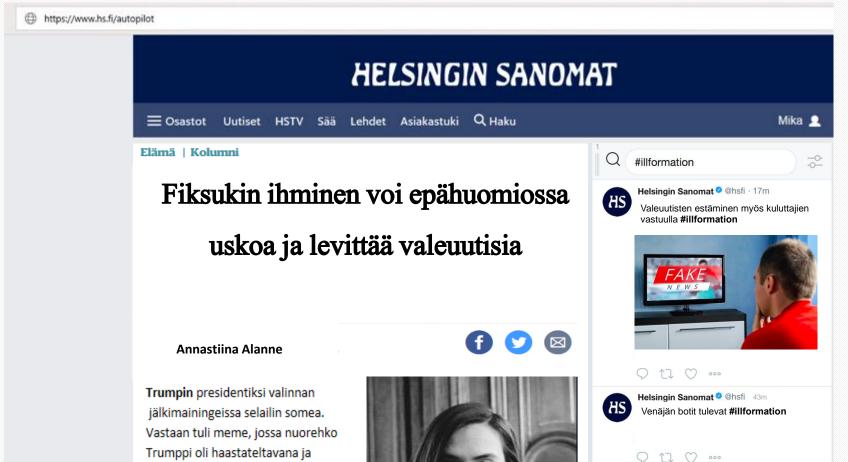


Image summary



Tweetfeed that posts news and posts with #illformation

The Guardian @ @guardian · 3m

Q 17 0 ···

We must all combat fake news

Image summary

Tämä meme levisi kuin kulovalkea someyhteisöni keskuudessa. Muutaman tunnin kuluttua skeptikot heräsivät. Tämä on valeuutinen.

teksissä sanottiin, että Trumpin

would aim for the republicans.

They are so ignorant that it would

be easy to win."

presidenttihaave oli elänyt jo pitkään.

Vuosikymmeniä. "I always knew that I I would like to become a president I

Content Goals Stage 1: Maximum reach amongst the key demographic (2 first weeks of campaign) Display ads and social media ads First, same content for all target groups, then, optimized according Awareness Leads to HS.fi/autopilot to relevant parameters HS.fi/autopilot Stage 2. High engagement (2 last weeks of campaign) YouTube influencer videos YouTube influencers (chosen based on reach in relevant target Viral buzz groups) that discuss their experiences regarding "autopiloting", Trending hashtag: #illformation specifically in the context of fake news, when have they been led Leads to HS.fi/autopilot astray by false information HS reporters utilizing #illformation in coverage **Stage 3: Create conversation around media literacy (ongoing)** Social media users tagging content with Citizen editor for HS.fi/autopilot: a user that has been engaged in **Impact** #illformation the conversation in digital channels is given the opportunity to act Citizen editor writes a column at the end of his as the editor of the site concerned with fake news. tenure under HS.fi/autopilot Image summary

Goals

1. Make people aware of their autopilot and question it

2. Highlight the link between "being on autopilot" and believing and sharing fake news

4. Uphold a societal discussion around media literacy and the detrimental outcomes of misinformation and fake news

3. Encourage people to be critical and aware when they navigate through the digital landscape; question what they see and critical towards their sources - whether its a popular newspaper, an entertainment site or school peer